

## **COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2016-2017**

	<b>SPARC</b>	<b>GLC</b>	<b>MOR</b>
<b>Delivery Fee-USDA Brown Box</b>	\$2.65 per case	\$2.75 per case	\$2.65 per case
<b>Delivery Fee-USDA Processed Foods</b>	\$2.45 per case	\$2.50 per case for Fee-for-Service items. Net-off-Invoice (NOI) pricing already includes any delivery fees.	\$2.40 per case
<b>Delivery Fee-DoD/Fresh Produce</b>	\$2.65 per case	\$2.75 per case	\$2.65 per case
<b>Weekly Delivery by Distributors</b>	Yes - \$350 minimum for delivery (no case minimum)	Yes - \$500 minimum for delivery (12 case minimum)	Yes - \$350 minimum for lower peninsula schools / \$1450 minimum for U.P. schools (no case min)
<b>USDA Foods/Commercial same truck</b>	Yes	Yes	Yes
<b>Membership Fee</b>	<ul style="list-style-type: none"> <li>No fee 1st year of membership or if a district receives less than \$1,000 in entitlement / \$100 fee if less than \$2000 in entitlement / \$250 fee if school receives more than \$2,000 in entitlement.</li> <li>10% early payment rebate if paid within 45 days.</li> </ul>	Commodity Entitlement Level = Annual Fee 0 - \$5,000 = \$150; \$5,001 - \$25,000 = \$350 \$25,001 - \$50,00 = \$450; > \$50,000 = \$550	\$250 per year
<b>Third Party Administrative Fees</b>	All rebate money paid semi-annually directly to your program. None of the rebates you earn are used to offset administrative fees	<ul style="list-style-type: none"> <li>Commercial Bid (Optional) - Annual HPS dues range between \$700 (min) and \$3045(max). Dues calculated based on annual sales multiplied by \$0.0095</li> </ul>	No fees
<b>Rebates</b>	<ul style="list-style-type: none"> <li>Rebates when 80% purchased from Sysco. Also based on enrollment: 15,000+ students - 2%; 5,000-14,999 - 1.5%; 1-4,999 - 1%</li> <li>1% rebate on all purchases if invoices are paid within 14 days.</li> </ul>	<ul style="list-style-type: none"> <li>Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS</li> <li>1% credit on invoice if paid within 10 days</li> <li>Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS</li> </ul>	<ul style="list-style-type: none"> <li>1% rebate on all purchases if invoices are paid within 10 days.</li> <li>Drop-size discounts</li> <li>Schools can earn rebates based on buying habits and combination of products.</li> </ul>
<b>Volume Discounts</b>	100% of volume discounts	100% of volume discounts	100% of volume discounts
<b>Contracted Distributor</b>	SYSCO FOOD SERVICE (TBD 2016)	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
<b>Storage Fees on USDA Foods</b>	No Storage Fees	\$.02 per case each month after 90 days of no movement. New brown box carryover policy.	No Storage Fees
<b>WBSCM Preordering of USDA Food</b>	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
<b>Processing Bids for USDA Foods</b>	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
<b>Commercial Food Bids</b>	By SPARC Administrator including Milk and Bread Bids for member districts	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
<b>Service Area of the Consortium</b>	Entire State with SYSCO Food Service (TBD 2016)	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
<b>Contact Info for each Consortia:</b>	Terri Sincock SPARC Executive Director Phone: 248-310-3988 FAX: 517-552-1201 tsincock@manistee.org	Nancy LaFave, Escanaba Schools Sherry Anderson, HPS Nancy Ph: 906-789-5597 Sherry Ph: 800-632-4572 glc_administrator@hpsnet.com	Chuck Wolford, Wayne RESA (734) 334-1511 Lori Adkins, Oakland Schools (248) 209-2102 WolforC@resa.net FAX: 734-334-1662 Lori.Adkins@oakland.k12.mi.us FAX: (248) 209-2523
<b>Additional Information:</b>	<ul style="list-style-type: none"> <li>Free 2-day Annual Educational Conference (Aug)</li> <li>HUSSC Compliant Cycle Menu</li> <li>Third year of one-bank system</li> <li>Weekly tracking via drawdown &amp; velocity reports</li> <li>\$2,000 college scholarships/\$100 monthly grants</li> <li>\$4,000 in SNA/SNAM conference scholarships</li> <li>Interactive Educational Information Website</li> </ul>	<ul style="list-style-type: none"> <li>Third year of successful one-bank system</li> <li>Top Item Review Analysis - www.hpscat.com</li> <li>Membership Trainings/Meetings</li> <li>Commodity Invoice Data - Historical Archiving (7 yrs)</li> <li>Cycle Menus</li> <li>Commodity Tracking System &amp; Inventory Support</li> </ul>	<ul style="list-style-type: none"> <li>Fifth year of HUCCS approved Cycle Menu with food costs.</li> <li>First co-op approved with one-bank system for entire consortia, now in our sixth year.</li> <li>Full 1000 item commercial bid available at no cost</li> <li>Annual Back-to-School Workshop/Food Show w/CEUs</li> <li>Current Manufacturer nutritional data available on VE's ordering Website</li> </ul>

\*\* If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at 517-373-8642